

**Professional Surveyors Canada
2021 Budget**

	Projected 2020	Projections 2021
REVENUE		
MEMBERSHIP FEES		
ALS ASSOC.	87,000.00	100,300.00
BCLS ASSOC.	62,000.00	62,400.00
MLS ASSOC.	10,200.00	9,800.00
NBLS ASSOC.	10,600.00	12,100.00
NLS ASSOC.	13,000.00	12,250.00
NSLS ASSOC.	27,400.00	34,100.00
PEILS ASSOC.	2,800.00	2,000.00
SLS ASSOC.	11,700.00	11,000.00
TOTAL ALL IN FEES	224,700.00	243,950.00
REGULAR MEMBER FEES ACLS	8,500.00	9,000.00
REGULAR MEMBER FEES AOLS	13,500.00	3,500.00
REGULAR MEMBER FEES	1,500.00	300.00
ASSOCIATE MEMBER FEES	0.00	125.00
CORPORATE MEMBER FEES	0.00	0.00
RETIRED MEMBER FEES	50.00	0.00
STUDENT MEMBER FEES	0.00	20.00
TOTAL MEMBERSHIP FEES	248,250.00	256,895.00
OTHER REVENUE		
ADVERTISING REVENUE	500.00	200.00
PLIC -ADMIN SERVICES	4,000.00	4,000.00
GOV GRANTS	0.00	0.00
MISC REVENUE	0.00	32,557.00
Director's Insurance Refund	0.00	0.00
NATIONAL CONFERENCE REV	0.00	0.00
Bank Loans		0.00
TOTAL OTHER REVENUE	4,500.00	36,757.00
TOTAL REVENUE	252,750.00	293,652.00
EXPENSES		
ADVOCACY		
AWARDS/GIFTS	300.00	300.00
CGCRT - GEO ALLIANCE CANADA	0.00	0.00
COMMUNICATION - BRANDING	1,000.00	19,000.00
P. SURV BRANDING	9,000.00	11,000.00
WEBSITE DEVEL	5,000.00	0.00
WEBSITES MAINTENANCE & HOSTING	4,000.00	4,000.00
PRINTING/COPYING	300.00	300.00
TRANSLATION	3,000.00	4,000.00
PUBLIC AWARENESS -ADVERTISING	50,000.00	20,000.00
MEMBERSHIP GEAR		11,000.00

P. SURV MAGAZINE	0.00	12,000.00
PROF FEES - Bill C-C9	0.00	0.00
PROF FEES -P.Surv	8,000.00	8,000.00
LEGISLATIVE REVIEW	0.00	0.00
TOTAL ADVOCACY EXPENSE	80,600.00	89,600.00
<u>PROJECTS</u>		
BYLAW AND POLICY REVIEW	0.00	0.00
MEMBERSHIP PURCHASES	3,000.00	3,000.00
NATIONAL CONFERENCE - Down payment	7,000.00	0.00
xyHt MAGAZINE	1,000.00	1,000.00
MISC PROJECTS EXPENSE	300.00	0.00
STRATEGIC PLANNING		0.00
TOTAL PROJECTS EXPENSE	11,300.00	4,000.00
<u>MEETINGS-TRAVEL</u>		
NATIONAL SURVEYORS CONFERENCE / PSC AGM	12,500.00	1,000.00
DIRECTOR'S ANNUAL MTG	18,000.00	18,000.00
TELECONFERENCE SOFTWARE	1,000.00	1,000.00
LICENSING BODIES LIAISON AGM'S	10,000.00	5,000.00
INTERNATIONAL & OTHER MEETINGS	5,000.00	3,000.00
MISC. MEETINGS/TRAVEL	7,000.00	7,000.00
TOTAL MEETINGS-TRAVEL	53,500.00	35,000.00
<u>ADMINISTRATION</u>		
BANK CHARGES/INT/GOV'T FEES	750.00	750.00
PAYPAL & STRIPE FEES	50.00	50.00
COMPUTER & SOFTWARE EXPENSE	2,500.00	3,000.00
DUES/FEES (CSAE,CNNAR, ETC)	0.00	0.00
EXECUTIVE DIR. EXPENSE	300.00	300.00
EQUIPMENT EXPENSE	0.00	0.00
OFFICE: FURNITURE & FIXERS	200.00	200.00
INSURANCE-DIRECTORS/OFFICERS	1,200.00	1,300.00
INSURANCE - OFFICE	2,000.00	2,000.00
POSTAGE/COURIER/FAX	400.00	400.00
RENT & PARKING	8,600.00	8,900.00
ACCOUNTING - Cost	5,000.00	12,000.00
STATIONARY & OFFICE SUPPLIES	500.00	750.00
TELEPHONE/ISP	900.00	1,800.00
TRAINING	1,000.00	1,000.00
MISC. ADMINISTRATION	0.00	0.00
SMALL BUSINESS LOAN	0.00	10,000.00
TOTAL ADMINISTRATION EXPENSE	23,400.00	42,450.00
<u>STAFFING</u>		
SALARIES - Part Time ED	0.00	45,000.00
SALARIES- Admin Coordinator	55,657.96	57,327.69
SALARIES - Execut. Assistant Exit	49,390.88	50,872.61
SUBCONTRACT	0.00	0.00
EI Expenses	3,000.00	4,000.00

CPP Expenses	5,000.00	5,000.00
HEALTH BENEFIT INSURANCE	6,632.04	9,948.06
TOTAL STAFFING EXP.	119,680.87	172,148.36
TOTAL EXPENSES	288,480.87	343,198.36
REVENUE	252,750.00	293,652.00
CARRY FORWARD	137,506.00	153,430.00
TOTAL REVENUE	390,256.00	447,082.00
RESERVE FUND	60,000.00	60,000.00
TOTAL EXPENSE	288,480.87	343,198.36
NET INCOME	41,775.13	43,883.64

Approved by the Board



Darren Patkau, SLS, CLS,
Treasurer, Professional Surveyors Canada (PSC)